

DEALER SET-UP

- » Dealer sends in completed Dealer Profile Form via email to:
sales@westernequipmentfinance.com
- » Western Equipment Finance (WEF) will have dealer set up for funding within a couple of hours
- » NOTE: If dealer has worked with WEF in the past, there is no need to submit another Dealer Profile unless funding information has changed

CREDIT APPLICATION

- » Customer or dealer submits credit application to WEF online or via email or fax:
 - + Online: **westernequipmentfinance.com/mean-green/**
 - + Email: **applications@westernequipmentfinance.com**
 - + Fax: (800) 215-6799
- » Credit decision is communicated to the dealer and/or customer (approx. 60 - 90 minutes). If the customer is approved, process continues below
- » If the customer is not approved, application may be forwarded to our Second Look Program if the customer qualifies for this special program

APPROVED APPLICATION

- » Dealer sends WEF an equipment quote or invoice & desired Mean Green Mowers finance program term
 - + Ferris Mowers sponsored programs may have dealer participation fees, which are **short-funded from the dealer's equipment invoice**. Refer to finance program materials for dealer fee details
- » WEF sends finance documents to the customer and/or dealer via **DocuSign**, email, or fax (**DocuSign is preferred**)
 - + To utilize **DocuSign**, WEF will need an email address and cell phone number for each signer
 - + The dealer may be copied on **DocuSign** notifications, please request this additional service at the time documents are requested

SIGNED DOCUMENTS RECEIVED

- » WEF notifies the dealer and requests the final invoice including applicable serial number(s)
- » Dealer sends WEF the final invoice
- » WEF completes the verbal verification with customer via phone
- » Dealer is funded within 24 hours of receiving all necessary documentation and verbal verification with the customer
- » NOTE: Finance approval and documents must be originated prior to end of program date

YOUR WESTERN TEAM

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